### Neal Mick / Charlottesville, VA / (804) 460-9478

# nealmick.com / github.com/nealmick / nealmick99@gmail.com

**Summary:** Experienced software developer and entrepreneur with a proven track record of building and scaling SaaS businesses. Proficient in Django, React, and mobile app development. Skilled in backend development, database management, and cloud deployment. Passionate about creating innovative solutions and driving business growth.

#### **Technical Skills:**

- Programming Languages: Python, JavaScript
- Web Frameworks: Django, Django REST Framework, React
- Databases: PostgresQL, SQLite, CockroachDB
- Cloud Platforms: Google Kubernetes Engine, Fly.io, Digital Ocean
- Mobile App Development: iOS, Android
- Other Technologies: HTML, CSS, Bootstrap, Chrome Extension Development

#### **Experience:**

#### Founder and Developer, FireBet.ai

- Built a machine learning-powered sports analytics platform with market analysis tools
- Implemented arbitrage functionality for enhanced user value
- Grew the business to over 500 unique daily visitors, generating substantial monthly revenue via stripe subscriptions.

## Founder and Developer, LaunchBa.se

• Developed a Django boilerplate with integrated features such as Stripe shop, OAuth user authentication, blog, and reusable components

## Founder and Developer, Chat4U.io

- Created a Chrome extension that automates live support chat on websites like Xfinity and Geico
- Utilized GPT to handle conversations and negotiate discounts on behalf of user

### **University of Virginia / Enterprise Systems Support Engineer (Internship)**

 Administered systems and upgraded server infrastructure for the McIntire School of Commerce.

#### **Self-Taught Skills and Achievements:**

- Demonstrated ability to learn and implement new technologies independently, evident from the successful launch and management of multiple SaaS businesses.
- Gained significant hands-on experience by developing real-world applications, managing customer support, and handling all aspects of business operations.